

*rec'd
8/6*

July 20, 2001

Terry Powers
San Francisco AIDS Foundation

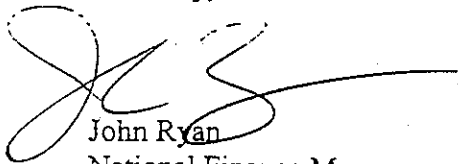
Dear Terry,

We have officially closed the books for the California AIDS Ride 2001. Attached you will find the following:

- Final Budget to Actual Report, reflecting accrued entries in the amount of \$72,764.45 in payables, and \$5,000 Cyrk Merchandising Income.
- Balance Sheet
- Trial Balance
- Final Pledge Report
- Seed Money Reconciliation
- Logistics Advance Reconciliation
- List of Invoices/Payments received
- Detail of Accrual Entry
-

If you have any questions please call me at 323-467-8888 x203.

Sincerely,



John Ryan
National Finance Manager
Pallotta Teamworks

Cc: Loretta Yee



07/27/01

CAR 8 - SF
Budget vs. Actual
 July 2000 through July 2001

	<u>Jul '00 - Jul '01</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Sponsors	15,950.00	25,000.00	-9,050.00	63.8%
Presenter	110,000.00	110,000.00	0.00	100.0%
Pledges	5,677,838.12	6,230,250.00	-552,411.88	91.1%
Registration Fees	163,716.89	137,500.00	26,216.89	119.1%
Merchandising	11,565.50	0.00	11,565.50	100.0%
Total Income	<u>5,979,070.51</u>	<u>6,502,750.00</u>	<u>-523,679.49</u>	<u>91.9%</u>
Expense				
1 Wages and Fees	850,984.79	1,059,297.00	-208,312.21	80.3%
2 Advertising	30,680.52	236,000.00	-205,319.48	13.0%
3 Printing	105,270.54	114,250.00	-8,979.46	92.1%
4 Creative Design	47,307.36	65,004.00	-17,696.64	72.8%
5 Postage & Delivery	60,386.77	50,200.00	10,186.77	120.3%
6 Part. Recruit./Staff Training	92,752.48	84,600.00	8,152.48	109.6%
7 Travel	10,246.91	16,870.00	-6,623.09	60.7%
8 Office Management	191,311.13	167,990.00	23,321.13	113.9%
9 Logistics	1,362,161.67	962,711.00	399,450.67	141.5%
Total Expense	<u>2,751,102.17</u>	<u>2,756,922.00</u>	<u>-5,819.83</u>	<u>99.8%</u>
Net Ordinary Income	<u>3,227,968.34</u>	<u>3,745,828.00</u>	<u>-517,859.66</u>	<u>86.2%</u>
Net Income	<u>3,227,968.34</u>	<u>3,745,828.00</u>	<u>-517,859.66</u>	<u>86.2%</u>

07/27/01

CAR 8 - SF
Budget vs. Actual
 July 2000 through July 2001

	Jul '00 - Jul...	Budget	\$ Over Bud...	% of Budget
Ordinary Income/Expense				
Income				
Sponsors	15,950.00	25,000.00	-9,050.00	63.8%
Presenter	110,000.00	110,000.00	0.00	100.0%
Pledges	5,677,838.12	6,230,250.00	-552,411.88	91.1%
Registration Fees				
Reg. Fees - Rider	140,176.89	137,500.00	2,676.89	101.9%
Reg. Fees - Crew	23,485.00	0.00	23,485.00	100.0%
Registration Fees - Other	55.00			
Total Registration Fees	163,716.89	137,500.00	26,216.89	119.1%
Merchandising	11,565.50	0.00	11,565.50	100.0%
Total Income	5,979,070.51	6,502,750.00	-523,679.49	91.9%
Expense				
1 Wages and Fees				
1A Production Fee	225,000.00	225,000.00	0.00	100.0%
1B Office Staff				
1B1 Director	61,861.43	75,000.00	-13,138.57	82.5%
1B2 Associate Director	19,330.40	0.00	19,330.40	100.0%
1B3 Finance Manager	21,812.30	46,500.00	-24,687.70	46.9%
1B4 Admin/Systems Manager	30,065.66	60,000.00	-29,934.34	50.1%
1B5 Admin. Assistant	22,217.07	30,120.00	-7,902.93	73.8%
1B6 Recruitment Manager	25,456.99	21,291.00	4,165.99	119.6%
1B7 Participant Rep 1	34,574.44	34,650.00	-75.56	99.8%
1B8 Participant Rep 2	32,619.79	34,648.00	-2,028.21	94.1%
1B9 Participant Rep 3	35,807.14	28,876.00	6,931.14	124.0%
1B10 Participant Rep 4	30,869.96	25,987.00	4,882.96	118.8%
1B11 Participant Rep 5	17,614.46	0.00	17,614.46	100.0%
1B12 Volunteer Manager	28,104.67	38,851.00	-10,746.33	72.3%
1B13 Participant Services Mgr	29,166.00	80,000.00	-50,834.00	36.5%
1B14 Logistics Director	36,650.21	28,344.00	8,306.21	129.3%
1B15 Logistics Coordinator	2,923.38	40,320.00	-37,396.62	7.3%
1B17 Crew Manager	0.00	39,060.00	-39,060.00	0.0%
1B19 National Positions	120,734.23	111,600.00	9,134.23	108.2%
1B20 Employee Benefits -Office	64,964.80	139,050.00	-74,085.20	46.7%
1B21-Employee Benefits-National	11,191.86	0.00	11,191.86	100.0%
Total 1B Office Staff	625,984.79	834,297.00	-208,312.21	75.0%
Total 1 Wages and Fees	850,984.79	1,059,297.00	-208,312.21	80.3%
2 Advertising				
2A Employment Advertising	2,140.04	1,500.00	640.04	142.7%
2B Print Advertising	12,811.18	227,500.00	-214,688.82	5.6%
2C Electronic (Radio/TV) + Prod	1,017.07	0.00	1,017.07	100.0%
2E Other Advertising (Internet)	4,993.37	5,000.00	-6.63	99.9%
2F Website Design / Enhancement	9,718.86	2,000.00	7,718.86	485.9%
Total 2 Advertising	30,680.52	236,000.00	-205,319.48	13.0%
3 Printing				
3A National Office Printing				
3A1 Advertising	1,158.57	1,500.00	-341.43	77.2%
3A2 Brochure	15,349.26	17,500.00	-2,150.74	87.7%
3A3 Crew Guides	1,651.28	4,200.00	-2,548.72	39.3%
3A4 AIDS Ride USA Magazine	421.59	0.00	421.59	100.0%
3A5 Outreach / Recruit. Banners	632.65	2,000.00	-1,367.35	31.6%
3A6 POP's	15,751.05	18,250.00	-2,498.95	86.3%
3A7 Press Kits	831.69			
3A8 Recruitment T-Shirts	914.31			
3A9 Ride Guides	15,339.26	14,950.00	389.26	102.6%
3A10 Sponsorship Brochures	0.00	500.00	-500.00	0.0%
3A11 Website	1,212.10	4,500.00	-3,287.90	26.9%
3A12 Video - Duplication	1,587.72	1,000.00	587.72	158.8%
3A13 Contingency	2,461.29	0.00	2,461.29	100.0%
Total 3A National Office Printing	57,310.77	64,400.00	-7,089.23	89.0%

07/27/01

CAR 8 - SF
Budget vs. Actual
 July 2000 through July 2001

	<u>Jul '00 - Jul...</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
3B Local Office Printing				
3B1 Office Collateral	8,318.38	13,050.00	-4,731.62	63.7%
3B2 Recruitment Collateral	9,704.96	11,000.00	-1,295.04	88.2%
3B3 Participts Svcs. Collateral	21,788.97	18,500.00	3,288.97	117.8%
3B4 Newsletter	5,638.83	4,500.00	1,138.83	125.3%
3B5 Travel Planner	2,508.63	2,800.00	-291.37	89.6%
Total 3B Local Office Printing	47,959.77	49,850.00	-1,890.23	96.2%
Total 3 Printing	105,270.54	114,250.00	-8,979.46	92.1%
4 Creative Design				
4A Creative design	47,307.36	65,004.00	-17,696.64	72.8%
Total 4 Creative Design	47,307.36	65,004.00	-17,696.64	72.8%
5 Postage & Delivery				
5C Crew - Guide	2,308.86	2,600.00	-291.14	88.8%
5D Crew - Handbook/Portfolio	59.62			
5E Federal Express	7,192.01	3,200.00	3,992.01	224.8%
5F General Correspondence	6,362.33	2,400.00	3,962.33	265.1%
5G Invitations, Mailing/Inserts	11,125.92	16,700.00	-5,574.08	66.6%
5I Medical Letter	2,119.47	600.00	1,519.47	353.2%
5J Newsletters	4,649.28	2,200.00	2,449.28	211.3%
5K Pitney Bowes	625.86			
5N Reminder Cards & Letters	1,397.76	3,500.00	-2,102.24	39.9%
5O RFI Letter & Inserts	2,995.54	5,500.00	-2,504.46	54.5%
5Q Rider - Guides	294.41	1,500.00	-1,205.59	19.6%
5R Rider - Handbooks/Portfolio	8,474.62	8,100.00	374.62	104.6%
5S Sponsorship Materials	3.86	200.00	-196.14	1.9%
5T Travel Brochure	2,115.63	700.00	1,415.63	302.2%
5U Other	10,661.60	3,000.00	7,661.60	355.4%
Total 5 Postage & Delivery	60,386.77	50,200.00	10,186.77	120.3%
6 Part. Recruit./Staff Training				
6A Ride Relations				
6A1 Day On The Ride	3,830.79	3,000.00	830.79	127.7%
6A2 Expo	1,028.53	2,000.00	-971.47	51.4%
6A3 Reunion Party	2,008.27	3,000.00	-991.73	66.9%
6A4 Send Off Party	3,000.00	3,000.00	0.00	100.0%
6A5 Rider Consultations	680.54	900.00	-219.46	75.6%
Total 6A Ride Relations	10,548.13	11,900.00	-1,351.87	88.6%
6B Volunteer Appreciation	4,335.71	3,000.00	1,335.71	144.5%
6C Houseparties	123.79	300.00	-176.21	41.3%
6D Training, Devel. & Apprec.				
6D1 Employee Relations	0.00	400.00	-400.00	0.0%
6D2 Orientation Training	4,098.62	2,500.00	1,598.62	163.9%
6D3 Summit 2001	0.00	14,400.00	-14,400.00	0.0%
6D4 Employee Training	14,309.05	8,600.00	5,709.05	166.4%
6D5 Other Training	0.00	600.00	-600.00	0.0%
Total 6D Training, Devel. & Apprec.	18,407.67	26,500.00	-8,092.33	69.5%
6E T-Shirts	13,940.85	23,800.00	-9,859.15	58.6%
6F Outreach / Recruitment				
6F1 Orientation Supplies	15.21	300.00	-284.79	5.1%
6F2 Orientations - Travel/Space	829.43	1,800.00	-970.57	46.1%
6F3 Outreach Banners	0.00	2,000.00	-2,000.00	0.0%
6F4 POP Distribution	11,324.99	10,000.00	1,324.99	113.2%
6F5 Recruitment Video	33,226.70	3,000.00	30,226.70	1,107.6%
6F6 Videotape Duplication	0.00	2,000.00	-2,000.00	0.0%
Total 6F Outreach / Recruitment	45,396.33	19,100.00	26,296.33	237.7%
Total 6 Part. Recruit./Staff Training	92,752.48	84,600.00	8,152.48	109.6%
7 Travel				
7A National Office Travel/Meals	5,008.95	7,870.00	-2,861.05	63.6%
7B Director Mtgs - Travel/Meal	2,559.06	7,500.00	-4,940.94	34.1%

CAR 8 - SF
Budget vs. Actual
 July 2000 through July 2001

07/27/01

	Jul '00 - Jul...	Budget	\$ Over Bud...	% of Budget
7C Office Travel	1,452.48	1,000.00	452.48	145.2%
7D Office Meals	1,064.84	500.00	564.84	213.0%
7E Other	161.58	0.00	161.58	100.0%
Total 7 Travel	10,246.91	16,870.00	-6,623.09	60.7%
8 Office Management				
8A Office Equipment & Supplies				
8A1 Copier	7,581.50	10,200.00	-2,618.50	74.3%
8A2 Furnishings	2,965.00	500.00	2,465.00	593.0%
8A3 Office Supplies	9,341.68	8,000.00	1,341.68	116.8%
8A4 Telephones	10,184.47	1,000.00	9,184.47	1,018.4%
8A6 Mail Machine	2,647.20	2,760.00	-112.80	95.9%
Total 8A Office Equipment & Supplies	32,719.85	22,460.00	10,259.85	145.7%
8B Computers				
8B1 Consultants and Maintenance	5,058.65	1,000.00	4,058.65	505.9%
8B2 Hardware	1,692.63	5,000.00	-3,307.37	33.9%
8B3 Software	2,714.52	5,000.00	-2,285.48	54.3%
8B4 Email	347.25	300.00	47.25	115.8%
Total 8B Computers	9,813.05	11,300.00	-1,486.95	86.8%
8C Professional Fees				
8C2 Banking Fees	314.54	360.00	-45.46	87.4%
8C3 Janitorial	45.87			
8C4 Legal	499.41	1,000.00	-500.59	49.9%
8C5 Maintenance	344.50	200.00	144.50	172.3%
8C6 Delivery Service	278.98	240.00	38.98	116.2%
8C7 Payroll Services	2,233.27	2,400.00	-166.73	93.1%
8C8 Security Service	186.52	0.00	186.52	100.0%
8C9 Pledge Office (excl. Sal.)	13.03	0.00	13.03	100.0%
8C10 Other	17,894.84	1,250.00	16,644.84	1,431.6%
8C11 - Temp Services	5,119.30	0.00	5,119.30	100.0%
Total 8C Professional Fees	26,930.26	5,450.00	21,480.26	494.1%
8D Rent	96,468.59	99,400.00	-2,931.41	97.1%
8E Utilities				
8E1 Telephone - Long Dist.	12,473.54	16,300.00	-3,826.46	76.5%
8E2 Telephone - local	9,288.02	7,600.00	1,688.02	122.2%
8E4 Electricity	2,952.14	3,840.00	-887.86	76.9%
8E5 Water	641.58	840.00	-198.42	76.4%
8E6 Waste Management	0.00	600.00	-600.00	0.0%
8E7 Other	24.00	200.00	-176.00	12.0%
Total 8E Utilities	25,379.38	29,380.00	-4,000.62	86.4%
Total 8 Office Management	191,311.13	167,990.00	23,321.13	113.9%
9 Logistics				
9A Route Scouting	1,192.13	2,078.00	-885.87	57.4%
9B Prod. Salaries - Logistics	87.87	5,343.00	-5,255.13	1.6%
9C Prod. Travel - Logistics	63,408.91	11,468.00	51,940.91	552.9%
9D Banners & Signage - Logistic				
9D1 Day Zero	6,129.96	6,149.00	-19.04	99.7%
9D2 Campsite	38,061.68	3,026.00	35,035.68	1,257.8%
9D3 Vehicle	3,265.69	3,953.00	-687.31	82.6%
9D4 Route	1,049.64	732.00	317.64	143.4%
9D5 Holding Area	0.00	0.00	0.00	0.0%
9D6 Closing Ceremonies	886.54	3,440.00	-2,553.46	25.8%
9D7 Shipping and Freight Charge	2,374.49	1,220.00	1,154.49	194.6%
Total 9D Banners & Signage - Logistic	51,768.00	18,520.00	33,248.00	279.5%
9E Prep Week & Upload Log	3,767.04	2,977.00	790.04	126.5%
9F Day Zero & Opening Cerem.				
9F1 Scouting & Preprod. travel	2,187.73	907.00	1,280.73	241.2%
9F2 Locations	19,036.05	12,200.00	6,836.05	156.0%
9F3 Equipment	70,456.67	31,296.00	39,170.67	225.2%
9F4 Food	1,414.53	8,987.00	-7,572.47	15.7%

07/27/01

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Budget vs. Actual
 July 2000 through July 2001

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9F5 Services	18,555.24	19,821.00	-1,265.76	93.6%
9F6 Special Projects	4,163.76	2,296.00	1,867.76	181.3%
Total 9F Day Zero & Opening Cerem.	115,813.98	75,497.00	40,316.98	153.4%
9G Route Logistics - Locations				
9G1 Site Rentals	13,273.55	7,930.00	5,343.55	167.4%
9G2 Site Permits	2,228.34	4,148.00	-1,919.66	53.7%
Total 9G Route Logistics - Locations	15,501.89	12,078.00	3,423.89	128.3%
9H Route Logistics - Equipment				
9H1 Apparel	28,843.96	10,043.00	18,800.96	287.2%
9H2 Communications	26,644.69	18,808.00	7,836.69	141.7%
9H3 Command Trailers	2,315.06	11,224.00	-8,908.94	20.6%
9H4 Fuel - Pers. & Rental Veh.	10,787.14	9,760.00	1,027.14	110.5%
9H5 Hardware	4,135.99	3,184.00	951.99	129.9%
9H6 Medical Supplies	6,012.92	4,880.00	1,132.92	123.2%
9H7 Office Machines	1,788.03	927.00	861.03	192.9%
9H8 Office Supplies	5,676.38	3,904.00	1,772.38	145.4%
9H9 Public Address System	868.38	1,513.00	-644.62	57.4%
9H10 Specialty Items	11,774.67	11,566.00	208.67	101.8%
9H11 Tables & Chairs	4,769.56	2,245.00	2,524.56	212.5%
9H12 Tents	52,147.03	29,317.00	22,830.03	177.9%
9H13 Vehicles	166,114.91	75,691.00	90,423.91	219.5%
Total 9H Route Logistics - Equipment	321,878.72	183,062.00	138,816.72	175.8%
9I Route Logistics - Food				
9I1 Catered Meals	468,901.49	388,332.00	80,569.49	120.7%
9I2 Snacks	792.64	20,847.00	-20,054.36	3.8%
9I3 Water & Ice	8,669.65	13,176.00	-4,506.35	65.8%
Total 9I Route Logistics - Food	478,363.78	422,355.00	56,008.78	113.3%
9J Route Logistics - Services				
9J1 Entertainment	4,084.97	683.00	3,401.97	598.1%
9J2 Insurance	15,739.84	26,589.00	-10,849.16	59.2%
9J3 Mobilization	42,857.70	101,987.00	-59,129.30	42.0%
9J4 Sanitation	99,559.69	2,196.00	97,363.69	4,533.7%
9J5 Security	2,482.23	2,440.00	42.23	101.7%
9J6 Misc. Services	9,068.48	3,660.00	5,408.48	247.8%
Total 9J Route Logistics - Services	173,792.91	137,555.00	36,237.91	126.3%
9K Route Logistics - Spec Proj.				
9K1 Construction Proj. & Mat'l's	256.73	2,001.00	-1,744.27	12.8%
9K2 Route Maps	70.35	2,342.00	-2,271.65	3.0%
9K3 Site Plans	933.90	976.00	-42.10	95.7%
Total 9K Route Logistics - Spec Proj.	1,260.98	5,319.00	-4,058.02	23.7%
9L Closing Ceremonies & Holding				
9L1 Scouting	8.18	1,571.00	-1,562.82	0.5%
9L2 Locations	16,568.19	2,703.00	13,865.19	613.0%
9L3 Equipment	24,814.49	53,290.00	-28,475.51	46.6%
9L4 Food	43.52	1,293.00	-1,249.48	3.4%
9L5 Services	6,390.92	8,518.00	-2,127.08	75.0%
9L6 Thank You Gifts	0.00	122.00	-122.00	0.0%
Total 9L Closing Ceremonies & Holding	47,825.30	67,497.00	-19,671.70	70.9%
9M Downloading Logistics				
9M1 Locations	11,571.62	8,600.00	2,971.62	134.6%
9M2 Staff Snacks/drinks	154.13	244.00	-89.87	63.2%
9M3 Services	2,702.14	1,318.00	1,384.14	205.0%
Total 9M Downloading Logistics	14,427.89	10,162.00	4,265.89	142.0%
9N Logistics Printing				
9N1 Day Zero Collateral	8,855.15	4,300.00	4,555.15	205.9%
9N2 Route Maps	6,981.03	4,500.00	2,481.03	155.1%
Total 9N Logistics Printing	15,836.18	8,800.00	7,036.18	180.0%

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	<u>Jul '00 - Jul...</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
90 - Contingency Expenses 2000				
Pending				
Benefit Pass Through	0.00			
CAR2001 Expense	0.00			
Pass Through	-3,330.51			
Postage Pending	688.00			
Postage Pending - Fulfillment	2,958.82			
Total Pending	316.31			
90 - Contingency Expenses 2000 - Other	16,139.28	0.00	16,139.28	100.0%
Total 90 - Contingency Expenses 2000	16,455.59	0.00	16,455.59	100.0%
9P - Contingency Expenses 2002	40,780.50	0.00	40,780.50	100.0%
9 Logistics - Other	0.00			
Total 9 Logistics	1,362,161.67	962,711.00	399,450.67	141.5%
Total Expense	2,751,102.17	2,756,922.00	-5,819.83	99.8%
Net Ordinary Income	3,227,968.34	3,745,828.00	-517,859.66	86.2%
Net Income	3,227,968.34	3,745,828.00	-517,859.66	86.2%

07/27/01

CAR 8 - SF
Balance Sheet
As of July 20, 2001

	Jul 20, '01
ASSETS	
Current Assets	
Checking/Savings	
CAR8 SF General 0496-738196	251,116.70
Total Checking/Savings	251,116.70
Accounts Receivable	
Accounts Receivable	
AR - SFAF2	141,819.61
AR - Intercompany	69,465.17
Total Accounts Receivable	211,284.78
Total Accounts Receivable	211,284.78
Other Current Assets	
Petty Cash	-0.59
Lock Box Account	
Pledges Receivable	362,997.14
Pledges - Lock Box	5,616,073.37
Total Lock Box Account	5,979,070.51
Total Other Current Assets	5,979,069.92
Total Current Assets	6,441,471.40
TOTAL ASSETS	6,441,471.40
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	617,382.88
Total Accounts Payable	617,382.88
Other Current Liabilities	
Accrued Expenses	22,579.45
Funds Held in Trust	
General Advances	150,000.00
Logistics Advances	962,711.00
Logistics Expenses Applied	-1,315,255.39
Total Funds Held in Trust	-202,544.39
Total Other Current Liabilities	-179,964.94
Total Current Liabilities	437,417.94
Total Liabilities	437,417.94
Equity	
Retained Earnings	6,004,053.46
Total Equity	6,004,053.46
TOTAL LIABILITIES & EQUITY	6,441,471.40

07/27/01

CAR 8 - SF
Trial Balance
 As of June 30, 2001.

	Jun 30, '01	
	Debit	Credit
CAR8 SF General 0496-738196	468,959.03	
CAR8 SF Payroll 0496-738204	0.00	
Accounts Receivable	0.00	
Accounts Receivable:AR - SFAF	0.00	
Accounts Receivable:AR - SFAF2	141,819.61	
Accounts Receivable:AR - Intercompany	69,465.17	
Accounts Receivable:Logistics Exp. Against Advance	0.00	
Petty Cash		0.59
Prepaid Expenses:Prepaid Postage	0.00	
Prepaid Expenses:Prepaid Payroll	0.00	
Lock Box Account:Pledges Receivable	362,997.14	
Lock Box Account:Pledges - Lock Box	5,616,073.37	
Undeposited Funds	0.00	
Accounts Payable		835,225.21
Accrued Expenses		22,579.45
Suspense	0.00	
Funds Held in Trust:General Advances		150,000.00
Funds Held in Trust:Logistics Advances		962,711.00
Funds Held in Trust:Logistics Expenses Applied	1,315,255.39	
Sponsors		15,950.00
Presenter		110,000.00
Pledges		5,677,838.12
Registration Fees		55.00
Registration Fees:Reg. Fees - Rider		140,176.89
Registration Fees:Reg. Fees - Crew		23,485.00
Merchandising		11,565.50
Reimbursements:P&A Fee and Overhead Expense	0.00	
Reimbursements:Client & Intercompany Billing		1,008,423.10
Reimbursements:Reimbursed with CAR7 Account	0.00	
1 Wages and Fees	0.00	
1 Wages and Fees:1A Production Fee	225,000.00	
1 Wages and Fees:1B Office Staff:1B1 Director	46,251.45	
1 Wages and Fees:1B Office Staff:1B2 Associate Director	17,530.40	
1 Wages and Fees:1B Office Staff:1B3 Finance Manager	21,812.30	
1 Wages and Fees:1B Office Staff:1B4 Admin/Systems Manager	47,590.54	
1 Wages and Fees:1B Office Staff:1B5 Admin. Assistant	13,170.09	
1 Wages and Fees:1B Office Staff:1B6 Recruitment Manager	13,157.33	
1 Wages and Fees:1B Office Staff:1B7 Participant Rep 1	24,640.96	
1 Wages and Fees:1B Office Staff:1B8 Participant Rep 2	26,058.35	
1 Wages and Fees:1B Office Staff:1B9 Participant Rep 3	25,873.66	
1 Wages and Fees:1B Office Staff:1B10 Participant Rep 4	20,936.48	
1 Wages and Fees:1B Office Staff:1B11 Participant Rep 5	7,680.98	
1 Wages and Fees:1B Office Staff:1B12 Volunteer Manager	28,104.67	
1 Wages and Fees:1B Office Staff:1B13 Participant Services Mgr	20,497.24	
1 Wages and Fees:1B Office Staff:1B14 Logistics Director	33,312.86	
1 Wages and Fees:1B Office Staff:1B15 Logistics Coordinator	2,923.38	
1 Wages and Fees:1B Office Staff:1B19 National Positions	67,418.00	
1 Wages and Fees:1B Office Staff:1B20 Employee Benefits -Office	59,982.58	
1 Wages and Fees:1B Office Staff:1B21-Employee Benefits-Natio...	0.00	
2 Advertising:2A Employment Advertising	1,757.76	
2 Advertising:2B Print Advertising	1,374.93	
2 Advertising:2C Electronic (Radio/TV) + Prod	1,017.07	
2 Advertising:2E Other Advertising (Internet)	4,993.37	
2 Advertising:2F Website Design / Enhancement	8,043.53	
3 Printing:3A National Office Printing:3A1 Advertising	786.45	
3 Printing:3A National Office Printing:3A2 Brochure	15,253.22	
3 Printing:3A National Office Printing:3A3 Crew Guides	350.80	
3 Printing:3A National Office Printing:3A4 AIDS Ride USA Magazi...	421.59	
3 Printing:3A National Office Printing:3A5 Outreach / Recruit. Ba...	275.37	
3 Printing:3A National Office Printing:3A6 POP's	15,751.05	
3 Printing:3A National Office Printing:3A7 Press Kits	0.00	
3 Printing:3A National Office Printing:3A8 Recruitment T-Shirts	0.00	
3 Printing:3A National Office Printing:3A9 Ride Guides	15,339.26	
3 Printing:3A National Office Printing:3A11 Website	612.70	

07/27/01

CAR 8 - SF
Trial Balance
 As of June 30, 2001

	Jun 30, '01	
	Debit	Credit
3 Printing:3A National Office Printing:3A12 Video - Duplication	1,545.32	
3 Printing:3A National Office Printing:3A13 Contingency	2,372.37	
3 Printing:3B Local Office Printing:3B1 Office Collateral	7,285.48	
3 Printing:3B Local Office Printing:3B2 Recruitment Collateral	9,052.21	
3 Printing:3B Local Office Printing:3B3 Particippts Svcs. Collateral	14,217.31	
3 Printing:3B Local Office Printing:3B4 Newsletter	5,831.08	
3 Printing:3B Local Office Printing:3B5 Travel Planner	0.00	
4 Creative Design:4A Creative design	37,367.36	
5 Postage & Delivery	0.00	
5 Postage & Delivery:5C Crew - Guide	106.97	
5 Postage & Delivery:5D Crew - Handbook/Portfolio	3.20	
5 Postage & Delivery:5E Federal Express	4,087.91	
5 Postage & Delivery:5F General Correspondence	5,138.74	
5 Postage & Delivery:5G Invitations, Mailing/Inserts	14,152.77	
5 Postage & Delivery:5I Medical Letter	14.41	
5 Postage & Delivery:5J Newsletters	11,256.31	
5 Postage & Delivery:5K Pitney Bowes	0.00	
5 Postage & Delivery:5N Reminder Cards & Letters	3,063.92	
5 Postage & Delivery:5O RFI Letter & Inserts	2,815.82	
5 Postage & Delivery:5P Rider - Brochures	6.40	
5 Postage & Delivery:5Q Rider - Guides	3,162.78	
5 Postage & Delivery:5R Rider - Handbooks/Portfolio	8,548.51	
5 Postage & Delivery:5S Sponsorship Materials	4.83	
5 Postage & Delivery:5T Travel Brochure	0.00	
5 Postage & Delivery:5U Other	15,214.15	
6 Part. Recruit./Staff Training:6A Ride Relations:6A1 Day On The...	418.65	
6 Part. Recruit./Staff Training:6A Ride Relations:6A2 Expo	1,028.53	
6 Part. Recruit./Staff Training:6A Ride Relations:6A3 Reunion Pa...	2,008.27	
6 Part. Recruit./Staff Training:6A Ride Relations:6A4 Send Off Pa...	0.00	
6 Part. Recruit./Staff Training:6A Ride Relations:6A5 Rider Cons...	680.54	
6 Part. Recruit./Staff Training:6B Volunteer Appreciation	1,763.74	
6 Part. Recruit./Staff Training:6C Houseparties	0.00	
6 Part. Recruit./Staff Training:6D Training, Devel. & Apprec.:6D1 ...	0.00	
6 Part. Recruit./Staff Training:6D Training, Devel. & Apprec.:6D2 ...	3,605.30	
6 Part. Recruit./Staff Training:6D Training, Devel. & Apprec.:6D4 ...	13,633.57	
6 Part. Recruit./Staff Training:6E T-Shirts	12,029.64	
6 Part. Recruit./Staff Training:6F Outreach / Recruitment:6F1 Ori...	15.21	
6 Part. Recruit./Staff Training:6F Outreach / Recruitment:6F2 Ori...	827.94	
6 Part. Recruit./Staff Training:6F Outreach / Recruitment:6F4 PO...	10,431.77	
6 Part. Recruit./Staff Training:6F Outreach / Recruitment:6F5 Re...	4,130.70	
7 Travel:7A National Office Travel/Meals	3,289.59	
7 Travel:7B Director Mtgs - Travel/Meal	2,038.41	
7 Travel:7C Office Travel	4,309.43	
7 Travel:7D Office Meals	1,270.90	
7 Travel:7E Other	161.58	
8 Office Management:8A Office Equipment & Supplies	56.66	
8 Office Management:8A Office Equipment & Supplies:8A1 Copier	5,952.50	
8 Office Management:8A Office Equipment & Supplies:8A2 Furnl...	5,919.02	
8 Office Management:8A Office Equipment & Supplies:8A3 Offic...	7,315.49	
8 Office Management:8A Office Equipment & Supplies:8A4 Telep...	16,442.74	
8 Office Management:8A Office Equipment & Supplies:8A6 Mail ...	5,273.30	
8 Office Management:8B Computers:8B1 Consultants and Maint...	717.99	
8 Office Management:8B Computers:8B2 Hardware	1,972.26	
8 Office Management:8B Computers:8B3 Software	788.88	
8 Office Management:8B Computers:8B4 Email	36.64	
8 Office Management:8C Professional Fees:8C2 Banking Fees	263.78	
8 Office Management:8C Professional Fees:8C3 Janitorial	0.00	
8 Office Management:8C Professional Fees:8C4 Legal	300.21	
8 Office Management:8C Professional Fees:8C5 Maintenance	689.00	
8 Office Management:8C Professional Fees:8C6 Delivery Service	44.89	
8 Office Management:8C Professional Fees:8C7 Payroll Services	1,526.60	
8 Office Management:8C Professional Fees:8C8 Security Service	0.00	
8 Office Management:8C Professional Fees:8C9 Pledge Office (e...	0.00	
8 Office Management:8C Professional Fees:8C10 Other	6,076.31	

07/27/01

CAR 8 - SF
Trial Balance
 As of June 30, 2001

	Jun 30, '01	
	Debit	Credit
8 Office Management:8C Professional Fees:8C11 - Temp Services	0.00	
8 Office Management:8D Rent	86,899.52	
8 Office Management:8E Utilities:8E1 Telephone - Long Dist.	9,098.64	
8 Office Management:8E Utilities:8E2 Telephone - local	6,295.22	
8 Office Management:8E Utilities:8E4 Electricity	3,210.20	
8 Office Management:8E Utilities:8E5 Water	553.48	
8 Office Management:8E Utilities:8E7 Other	0.00	
9 Logistics		7,476.97
9 Logistics:9A Route Scouting	60.52	
9 Logistics:9B Prod. Salaries - Logistics	0.37	
9 Logistics:9C Prod. Travel - Logistics	3,972.03	
9 Logistics:9D Banners & Signage - Logistic		331.61
9 Logistics:9D Banners & Signage - Logistic:9D1 Day Zero	380.75	
9 Logistics:9D Banners & Signage - Logistic:9D2 Campsite		1,241.13
9 Logistics:9D Banners & Signage - Logistic:9D3 Vehicle	0.00	
9 Logistics:9D Banners & Signage - Logistic:9D4 Route	462.82	
9 Logistics:9D Banners & Signage - Logistic:9D6 Closing Cerem...	0.00	
9 Logistics:9D Banners & Signage - Logistic:9D7 Shipping and ...	0.00	
9 Logistics:9E Prep Week & Upload Log	94.92	
9 Logistics:9F Day Zero & Opening Cerem.		25.70
9 Logistics:9F Day Zero & Opening Cerem.:9F1 Scouting & Prep...	0.00	
9 Logistics:9F Day Zero & Opening Cerem.:9F2 Locations	5,982.50	
9 Logistics:9F Day Zero & Opening Cerem.:9F3 Equipment		9,580.14
9 Logistics:9F Day Zero & Opening Cerem.:9F4 Food	0.00	
9 Logistics:9F Day Zero & Opening Cerem.:9F5 Services	2,602.80	
9 Logistics:9F Day Zero & Opening Cerem.:9F6 Special Projects	21.90	
9 Logistics:9G Route Logistics - Locations:9G1 Site Rentals	18,208.22	
9 Logistics:9G Route Logistics - Locations:9G2 Site Permits	1,856.00	
9 Logistics:9H Route Logistics - Equipment:9H1 Apparel	3,651.00	
9 Logistics:9H Route Logistics - Equipment:9H2 Communications	4,898.36	
9 Logistics:9H Route Logistics - Equipment:9H3 Command Trail...		11,312.09
9 Logistics:9H Route Logistics - Equipment:9H4 Fuel - Pers. & R...	488.19	
9 Logistics:9H Route Logistics - Equipment:9H5 Hardware	228.32	
9 Logistics:9H Route Logistics - Equipment:9H6 Medical Supplies	0.00	
9 Logistics:9H Route Logistics - Equipment:9H7 Office Machines	0.00	
9 Logistics:9H Route Logistics - Equipment:9H8 Office Supplies	16.74	
9 Logistics:9H Route Logistics - Equipment:9H9 Public Address ...	868.38	
9 Logistics:9H Route Logistics - Equipment:9H10 Specialty Items	3,238.07	
9 Logistics:9H Route Logistics - Equipment:9H11 Tables & Chairs	0.00	
9 Logistics:9H Route Logistics - Equipment:9H12 Tents	22,022.50	
9 Logistics:9H Route Logistics - Equipment:9H13 Vehicles		799.15
9 Logistics:9I Route Logistics - Food:9I1 Catered Meals	1,269.54	
9 Logistics:9I Route Logistics - Food:9I2 Snacks	26.30	
9 Logistics:9I Route Logistics - Food:9I3 Water & Ice	134.74	
9 Logistics:9J Route Logistics - Services		1,087.50
9 Logistics:9J Route Logistics - Services:9J1 Entertainment	0.00	
9 Logistics:9J Route Logistics - Services:9J2 Insurance		221.66
9 Logistics:9J Route Logistics - Services:9J3 Mobilization	10,150.00	
9 Logistics:9J Route Logistics - Services:9J4 Sanitation		2,657.95
9 Logistics:9J Route Logistics - Services:9J5 Security	0.00	
9 Logistics:9J Route Logistics - Services:9J6 Misc. Services	2,456.14	
9 Logistics:9K Route Logistics - Spec Proj.:9K1 Construction Pr...	0.00	
9 Logistics:9K Route Logistics - Spec Proj.:9K2 Route Maps	5.35	
9 Logistics:9K Route Logistics - Spec Proj.:9K3 Site Plans	0.00	
9 Logistics:9L Closing Ceremonies & Holding:9L1 Scouting	0.00	
9 Logistics:9L Closing Ceremonies & Holding:9L2 Locations		5,203.81
9 Logistics:9L Closing Ceremonies & Holding:9L3 Equipment	1,467.71	
9 Logistics:9L Closing Ceremonies & Holding:9L4 Food	0.00	
9 Logistics:9L Closing Ceremonies & Holding:9L5 Services	3,305.92	
9 Logistics:9M Downloading Logistics		51.04
9 Logistics:9M Downloading Logistics:9M1 Locations	10,371.04	
9 Logistics:9M Downloading Logistics:9M2 Staff Snacks/drinks	92.12	
9 Logistics:9M Downloading Logistics:9M3 Services	0.00	
9 Logistics:9N Logistics Printing		338.91

CAR 8 - SF
Trial Balance
As of June 30, 2001

07/27/01

	Jun 30, '01	
	Debit	Credit
9 Logistics:9N Logistics Printing:9N1 Day Zero Collateral		1,682.91
9 Logistics:9N Logistics Printing:9N2 Route Maps	0.00	
9 Logistics:9O - Contingency Expenses 2000	9,109.08	
9 Logistics:9O - Contingency Expenses 2000:Pending:Benefit P...	0.00	
9 Logistics:9O - Contingency Expenses 2000:Pending:CAR2001 ...	0.00	
9 Logistics:9O - Contingency Expenses 2000:Pending:Pass Thro...	271.23	
9 Logistics:9O - Contingency Expenses 2000:Pending:Postage P...	0.00	
9 Logistics:9O - Contingency Expenses 2000:Pending:Postage P...	2,958.82	
9 Logistics:9P - Contingency Expenses 2002	5,335.02	
Client Reimbursements:E. Production Fee		225,000.00
TOTAL	<u>9,225,020.43</u>	<u>9,225,020.43</u>

- final Report -

San Francisco AIDS Foundation
Pledge Office
California AIDS Ride 8

Report Date:
7/27/01

Financial Summary
As of July 23, 2001

ENTERED JUL 27 2001 *SL*

	Number of Gifts	Cumulative Generated	Cumulative Received	Week Ending Generated
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SPONSORSHIP:

PRESENTER:	1	\$110,000.00	\$110,000.00	\$0.00
EVENT SPONSORSHIP:	3	\$15,950.00	\$15,950.00	\$0.00
MERCHANDISING:				
Raffle	0	\$0.00	\$0.00	\$0.00
Sales	0	\$0.00	\$0.00	\$0.00
<u>TOTAL MERCHANDISING:</u>	0	\$0.00	\$0.00	\$0.00
RIDER PLEDGES				
Direct Sponsorship	50408	\$4,730,680.00	\$4,470,161.35	\$3,577.10
Matching Gifts	967	\$181,641.30	\$181,641.30	\$0.00
Web Sponsorship	7424	\$703,384.44	\$703,384.44	\$0.00
Delayed Pledge Form	102	\$62,132.38	\$1,944.39	\$19,444.39
LA Rider Sponsorship	0	\$0.00	\$0.00	\$0.00
<u>TOTAL RIDER PLEDGES:</u>	58901	\$5,677,838.12	\$5,357,131.48	\$23,021.49
<u>TOTAL SPONSORSHIP:</u>	58905	\$5,803,788.12	\$5,483,081.48	\$23,021.49

$\Delta = 100,770.49$

REGISTRATION FEES:

RIDER:	2555	\$140,376.89	\$140,376.89	\$0.00
CREW:	406	\$23,340.00	\$23,340.00	\$55.00
<u>TOTAL REGISTRATION:</u>	2961	\$163,716.89	\$163,716.89	\$55.00
<u>TOTAL INCOME:</u>	61866	\$5,967,505.01	\$5,646,798.37	\$23,076.49

CAR 8 -SF 2001
Reconcillations
As of 7/20/01

Funds Received vs. Total Expenses

Total Funds Received from Beneficiary	2,272,443.61
Event expenses, excluding accruals	2,714,719.94
Accrued expenses	36,382.23
Miscellaneous differences	-
Total Event Expenses	<u>2,751,102.17</u>
Cash overage (shortage)	<u>(478,658.56)</u>

Funds Due from Beneficiary

Accounts receivable - beneficiary	141,819.61
Logistics advances (overage) shortage	352,544.39
Billing adjustment (overage) shortage	(15,705.44)
Open receivable - beneficiary	<u>478,658.56</u>

Seed Money Reconciliation

Cash in bank	251,064.92
Accounts receivable - beneficiary	141,819.61
Accounts receivable - intercompany	69,465.17
Other receivable - merchandise	-
	<u>462,349.70</u>

Accounts payable	(567,146.10)
Accrued expenses	(72,764.45)
Logistics advances (overage) shortage	352,544.39
Miscellaneous difference	-
Total Seed Money	<u>174,983.54</u>

Logistics Advance Reconciliation

Logistic Advances Received	962,711.00
Logistics Expenses applied to Advance	(1,315,255.39)
Logistics advances (overage) shortage	<u>(352,544.39)</u>

Preliminary Funds Due to (from) Beneficiary

Cash In bank	251,064.92
Accounts receivable - Intercompany	69,465.17
Other receivable - merchandise	-
Accounts payable	(567,146.10)
Accrued expenses	(72,764.45)
Cash due to (from) beneficiary	<u>(319,380.46)</u>
Total Seed Money	174,983.54
Open receivable - beneficiary	(478,658.56)
Billing adjustment (overage) shortage	(15,705.44)
	<u>(319,380.46)</u>

07/25/01

CAR 8 - SF
Logistics Advance Reconciliation
 All Transactions

Type	Date	Num	Name	Memo	Amount
Funds Held In Trust					
Logistics Advances					
Deposit	3/12/2001	37737	SFAF	First Logistics advance	41,807.00
Deposit	4/4/2001		SFAF	Second Logistics advance	45,723.00
General Journal	5/4/2001	DF050401	SFAF2	Logistics Advance 30Day Advance	124,105.00
General Journal	5/24/2001	DF052401	SFAF2	Logistics Advance 10 Day	666,582.00
General Journal	6/4/2001	DF060401	SFAF2	LA Logistics Loan	0.00
General Journal	6/30/2001	JR070501	SFAF2	Add'l logistics Advance	82,494.00
Total Logistics Advances					962,711.00
Logistics Expenses Applied					
General Journal	3/31/2001	DF043001-A	Advance - SFAF	Logistics Expenses applied	-45,152.73
General Journal	4/30/2001	DF043001-B	Advance - SFAF	Logistics Expenses paid out	-112,127.56
General Journal	5/31/2001	JR053101-9	Advance - SFAF	Apply May logistic Expenses to advance	-221,174.66
General Journal	5/15/2001	jr061501	Advance - SFAF	6/15 logistics billing	-562,504.42
General Journal	6/30/2001	JR063001	Advance - SFAF	6/30 Log expense against advance	-125,090.32
General Journal	6/30/2001	JR071601	Advance - SFAF	Apply final logistics bills to advance 7/15	-286,636.67
General Journal	6/30/2001	JR063001	Advance - SFAF	Final Logistics Rec. SF 50.21% LA 49....	29,940.53
General Journal	7/25/2001		Advance - SFAF	final log. credit	7,490.44
Total Logistics Expenses Applied					-1,315,255.39
Total Funds Held in Trust					-352,544.39
TOTAL					-352,544.39

CAR 8 SF
List of Beneficiary Payments

Type	Date	Num	Memo	Amount
Advance - SFAF				
Deposit	03/12/2001	37737	First Logistics advance	-41,807.00
Deposit	04/04/2001		Second Logistics advance	-45,723.00
General Journal	05/04/2001	DF050401	Logistics Advance 30Day Advanc	-124,105.00
General Journal	05/24/2001	DF052401	Logistics Advance 10 Day	-668,582.00
General Journal	06/30/2001	JR070501	Add'l logistics Advance	-82,494.00
			<i>Subtotal</i>	<u>-962,711.00</u>

SFAF

			production fee (to PTW)	-225,000.00
Payment	08/29/2000	36116		-79,953.40
Payment	09/18/2000	36328		-97,576.33
Payment	10/12/2000	36536		-99,872.68
Payment	11/20/2000	36835		-82,328.74
Payment	12/01/2000	37039		-105,830.26
Payment	01/01/2001	37265		-108,246.28
Payment	02/23/2001	37607		-124,917.77
Payment	03/12/2001	37739		-98,277.45
Payment	04/20/2001	40144		-76,808.27
			<i>Subtotal</i>	<u>-1,098,811.18</u>

SFAF2

Payment	05/15/2001	40453		-28,955.05
Payment	05/15/2001	40452		-54,814.25
Payment	06/15/2001	40881		-130,152.13
			<i>Subtotal</i>	<u>-210,921.43</u>

Total Funds Received from Bene (2,272,443.61)

CAR 8 SF
List of Customer Billing

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Amount</u>
Advance - SFAF	Invoice	03/31/2001	SFLOG033101	45,152.73
	Invoice	04/30/2001	SFLOG043001	112,127.56
	Invoice	05/31/2001	SFLOG53101	221,174.66
	Invoice	06/15/2001	SFLOG615	562,504.42
	Invoice	06/30/2001	SFLOG0630	125,090.32
	Invoice	06/30/2001	LOGEXP63001	286,636.67
	Cmemo	06/30/2001	8SFLogFinal	-29,940.53
	Cmemo	06/30/2001	8SFLogCR2	-7,490.44
			<i>Subtotal</i>	<u>1,315,255.39</u>
SFAF	invoice	08/10/2000	801 SFAF	79,953.40
	Invoice	09/01/2000	802 SFAF	97,576.33
	Invoice	09/29/2000	803 SFAF	99,872.68
	Invoice	10/31/2000	804 SFAF	82,328.74
	Invoice	12/01/2000	805 SFAF	105,830.26
	Invoice	01/10/2001	806 SFAF	108,246.28
	Invoice	01/31/2001	807 SFAF	124,917.77
	Invoice	02/28/2001	808 SFAF	98,277.45
	Invoice	03/31/2001	809 SFAF	76,808.27
			<i>Subtotal</i>	<u>873,811.18</u>
SFAF2	invoice	04/30/2001	8SFEXP43001	28,955.05
	Invoice	04/30/2001	8SFP043001	51,814.25
	Invoice	05/31/2001	8SFE053101	130,152.13
	Invoice	06/15/2001	8SFE061501	19,038.11
	Invoice	06/28/2001	8SFE63001	106,901.69
	Invoice	06/30/2001	8SFE071501	15,879.81
			<i>Subtotal</i>	<u>352,741.04</u>
Direct w/PTW	Production fees			<u>225,000.00</u>
			Total Expenses billed	<u><u>2,766,807.61</u></u>
				(15,705.44)
			Total Expenses on B2A	<u><u>2,751,102.17</u></u>

07/20/01

CAR 8 SF
Final Accrual Entry Detail
July 1 - 20, 2001

Type	Date	Num	Name	Memo	Amount	
3 Printing						
3A National Office Printing						
3A8 Recruitment T-Shirts						
General J...	7/13/2001	JR071301	SFAF2	50% Cyrk '8 not enough' T-shirt accrual PO-270	500.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Cyrk '8 not enough' T-shirt accrual PO-270	500.00	
Total 3A8 Recruitment T-Shirts					1,000.00	
Total 3A National Office Printing					1,000.00	
Total 3 Printing						1,000.00
8 Office Management						
8C Professional Fees						
8C10 Other						
General J...	7/13/2001	JR071301	SFAF2	50% LA Color Labs film processing accrual PO-c-465	96.82	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% LA Color Labs film processing accrual PO-c-465	96.83	
Total 8C10 Other					193.65	
Total 8C Professional Fees					193.65	
Total 8 Office Management						193.65
9 Logistics						
9D Banners & Signage - Logistic						
9D7 Shipping and Freight Charge						
General J...	7/13/2001	JR071301	Advance - SFAF	50% Box & Ship shipping signage accrual PO-0870	1,176.05	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Box & Ship shipping signage accrual PO-0870	1,176.05	
Total 9D7 Shipping and Freight Charge					2,352.10	
Total 9D Banners & Signage - Logistic					2,352.10	
9F Day Zero & Opening Cerem.						
9F3 Equipment						
General J...	7/13/2001	JR071301	Advance - SFAF	50% Cyrk luggage tags/sporty cords/neckchains accrual PO-0824	602.45	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Cyrk luggage tags/sporty cords/neckchains accrual PO-0824	602.45	
General J...	7/13/2001	JR071301	Advance - SFAF	50% Golden Gate Refuse dumpster rental accrual PO-0874	200.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Golden Gate Refuse dumpster rental accrual PO-0874	200.00	
Total 9F3 Equipment					1,604.90	
Total 9F Day Zero & Opening Cerem.					1,604.90	
9H Route Logistics - Equipment						
9H1 Apparel						
General J...	7/13/2001	JR071301	Advance - SFAF	50% accrue misc. exp (Cyrk victory tshirts)	25,000.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% accrue misc. exp (Cyrk victory tshirts)	25,000.00	
Total 9H1 Apparel					50,000.00	
9H10 Specialty Items						
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Castex on L.Kozasa Amex - accrual	1,264.4C	
Total 9H10 Specialty Items					1,264.4C	
Total 9H Route Logistics - Equipment					51,264.4C	
9J Route Logistics - Services						
9J4 Sanitation						
General J...	7/13/2001	JR071301	Advance - SFAF	50% Prudential Cleaners fleece cleaning accrual PO-0869	330.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Prudential Cleaners fleece cleaning accrual PO-0869	330.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% UPS fleece shipping accrual PO-0868	600.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% UPS fleece shipping accrual PO-0868	600.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% BFI Dumpster Rental accrual PO-0875	100.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% BFI Dumpster Rental accrual PO-0875	100.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% USA Waste/Salinas Disposal dumpster rental accrual PO-...	100.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% USA Waste/Salinas Disposal dumpster rental accrual PO-...	100.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% King City Disposal dumpster rental accrual PO-0878	100.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% King City Disposal dumpster rental accrual PO-0878	100.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% King City Disposal dumpster rental accrual PO 0877	300.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% King City Disposal dumpster rental accrual PO 0877	300.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% Paso Robles Roll Off dumpster accrual - PO-0879	300.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Paso Robles Roll Off dumpster accrual - PO-0879	300.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% Camp San Luis Oblsbo dumpster accrual PO-0880	100.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Camp San Luis Oblsbo dumpster accrual PO-0880	100.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% Coastal Rolloff dumpster accrual PO-0881	325.00	
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Coastal Rolloff dumpster accrual PO-0881	325.00	
General J...	7/13/2001	JR071301	Advance - SFAF	50% Health Sanitation Services PO-0882	100.00	

07/20/01

CAR 8 SF
Final Accrual Entry Detail
July 1 - 20, 2001

Type	Date	Num	Name	Memo	Amount
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Health Sanitation Services PO-0882	100.00
General J...	7/13/2001	JR071301	Advance - SFAF	50% Valley Roll offs dumpsters accrual PO-0883	250.00
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Valley Roll offs dumpsters accrual PO-0883	250.00
General J...	7/13/2001	JR071301	Advance - SFAF	50% Mar Borg dumpster accrual PO-0884	100.00
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Mar Borg dumpster accrual PO-0884	100.00
General J...	7/13/2001	JR071301	Advance - SFAF	50% E.J. Harrison dumpster accrual PO-0885	250.00
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% E.J. Harrison dumpster accrual PO-0885	250.00
General J...	7/13/2001	JR071301	Advance - SFAF	50% GI Industries dumpster accrual PO-0886	100.00
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% GI Industries dumpster accrual PO-0886	100.00
Total 9J4 Sanitation					6,110.00
9J6 Misc. Services					2,500.00
General J...	7/13/2001	JR071301	Advance - SFAF	50% accrue misc. exp	2,500.00
Total 9J6 Misc. Services					2,500.00
Total 9J Route Logistics - Services					8,610.00
9N Logistics Printing					
9N1 Day Zero Collateral					
General J...	7/13/2001	JR071301	Advance - SFAF	50% Apple print 123 check-in booklet accrual PO-c-329	725.50
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Apple print 123 check-in booklet accrual PO-c-329	725.50
General J...	7/13/2001	JR071301	Advance - SFAF	50% R.Daniel Foster Daily ride profile accrual PO-c-356	138.00
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% R.Daniel Foster Daily ride profile accrual PO-c-356	138.00
Total 9N1 Day Zero Collateral					1,727.00
9N2 Route Maps					
General J...	7/13/2001	JR071301	Advance - SFAF	50% Apple print Route Maps accrual PO-c-328	3,006.00
General J...	7/13/2001	JR071301	LOS ANGELES 2	50% Apple print Route Maps accrual PO-c-328	3,006.00
Total 9N2 Route Maps					6,012.00
Total 9N Logistics Printing					7,739.00
Total 9 Logistics					71,570.00
TOTAL					72,764.00